

Chapter Twenty-four

INDUSTRY AND TRADE IN SOUTHEAST ASIA

39. If "industry" be taken to include all activities connected with
 438 processing, then there is more industry in Southeast Asia than
 25 appears at first glance, though not much manufacturing in
 mechanised factories may be found. The territory is, however,
 overwhelmingly agricultural and in almost every part of the
 region it is subsistence agriculture which employs and sustains
 the largest number of people. Much manual processing is done
 by these subsistence agriculturists on their own little farms to
 prepare their production for their family consumption.

COTTAGE INDUSTRIES

286 The tradition of being self-supporting in each territory, the
 438 national counterpart of individual subsistence farming, is very
 472 strong even today, finding expression in the widespread cottage
 industry of weaving and in that Southeast Asia custom of making
 a single length of span-broad, hand-made cloth the basis of a
 skirt-like dress—the *sarong*, *lungyi*, *panung* and so on. Today
 this domestic weaving, where it has managed to persist in spite
 of competition from cheap imported cloths, uses imported cotton
 yarn, although parts of Burma still weave homegrown silk, and
 Siam and Indochina continue home-weaving on the basis of Indo-
 chinese silk. Only in Java has the "cottage industry" become
 elaborated into a village factory industry for a more intensified
 and commercialised production of sarongs. Ninety-two per cent
 of Java's *batik sarongs* (printed cotton skirts worn by men and
 women alike) come from factories of less than 80 workers each;
 this specialised process of dyeing in patterns defined by wax is
 now done by the small factory working upon imported cotton
 cloth.

285 The other considerable domestic industry deriving from the
 415 subsistence tradition is that of making innumerable varieties of
 articles from plaited palm leaves. Containers of many sorts, hats,
 domestic utensils, house walls, mats, fish traps and agricultural

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tools are all made by villagers using the palms and bamboos of their setting. Boats, shoes and tools are made of wood by peasants, mostly for their own use. While this type of industry usually secures no place in national statistics and has low monetary value, it plays a most important part in Southeast Asia life which may be described as still in the "Wood Age" so far as most peasant and rural life is concerned. Domestically-made cigars and cigarettes supply local needs and rapidly displace the *areca* or *betel* chewing habit. In Burma, the Philippines and Java cigar-making has become commercialised for trade and export; in Java some \$9 million of hand-made cigarettes entered trade during 1937.

Throughout the region, too, are scattered remnants of a metal-working industry, as in the beaten silver of Malaya and Java, the niello work of Siam, and the gold settings for precious stones in Burma.

But these domestic industries rank as small by external standards and they play a negligible part in international trade. They must not be forgotten, however, because in the evolution of Southeast Asia we may see grow up forms of industrialisation originating in these domestic industries, as has been the case in the industrial evolution both of Europe and of the Far East. In these domestic industries little or no money is involved. At their simplest they are "subsistence industries" providing the family needs and scarcely anything more.

Thus most Southeast Asia people produce what food their families need and what articles they need. Their requirements from outside are very small and in any case their way of life involves so little money that they have small means to buy anything outside their local subsistence ecology. That was the earlier condition everywhere in Southeast Asia before the industrial revolution in Europe, and it continues both in the simple form and in many variations even today, when there have evolved groups of people in Southeast Asia who are entirely dependent on wages to buy food and what other articles they need. The subsistence principle is still strong in that very little money interchange goes on among the great majority of the population; some of them by doing part-time work earn wages, yet the money they earn has a very low average, indicated by the very low per capita revenues of the various states. Just before the war, Indochina revenue

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